AIP MARKETING ALLIANCE
AN INTEGRITY COMPANY

ANNUITY CARRIER PRODUCT TRAINING

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Carrier	Platform	Product Code Required
Allianz	RegEd	Yes
American Equity	Carrier Site	No
American Life	RegEd	Yes
American National	RegEd	Yes
Americo	LIMRA	No
Ameritas	Carrier Site	No
ASPIDA	Carrier Site	No
Assurity	Carrier Site	No
Athene, Athene NY	RegEd	Yes
Axonic	SureLC	No
Clear Spring Life & Annuity Company	SureLC	No
Corebridge Advisory	Quest CE	Yes
Corebridge Financial	Quest CE	Yes
Corebridge Financial MSG	Quest CE	Yes
Delaware Life	RegEd	Yes
EquiTrust	Carrier Site & RegEd	No
Farmers Life Insurance Company	SureLC	No
Fidelity & Guaranty Life (F&G)	Carrier Site	No
GCU (Greek Credit Union)	Carrier Site	Yes
Global Atlantic (Forethought)	RegEd	Yes
Guaranty Income Life Insurance	Carrier Site	Yes
Heartland National	Carrier Site	No
Ibexis Life & Annuity	SuccessCE	No
Integrity Life	Kaplan	No
Lafayette	Carrier Site	No
Legacy (Americo & Ameritas)	Carrier Site	No
Liberty Bankers Insurance Group (Capitol Life)	Carrier Site	Yes

ANNUITY CARRIER PRODUCT TRAINING

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Carrier	Platform	Product Code Required
Lincoln Financial	LIMRA	No
MassMutual Ascend	LIMRA	No
Mutual of Omaha	Carrier Site	No
Nassau	Carrier Site & LIMRA	No
National Life Group	Carrier Site	No
National Western Life	Quest CE & RegEd	Yes
Nationwide (Annexus)	RegEd	Yes
Nationwide	RegEd	Yes
Nationwide PEAK	RegEd	Yes
North American	RegEd	Yes
Oceanview Life & Annuity Company	RegEd	Yes
OneAmerica Financial	Carrier Site	No
Oxford Life		No
Pacific Life	RegEd	Yes
Prosperity Life	RegEd	Yes
Protective	Quest CE	Yes
Prudential	Carrier Site	Yes
Reliance Standard	RegEd	Yes
Royal Neighbors	Carrier Site	No
Sagicor	Carrier Site	No
Securian Financial	Quest CE	No
SILAC	RedEd	Yes
Symetra Life	RegEd or Kaplan	Yes
Talcott Financial Group	SureLC	No
The Standard	RegEd	Yes

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Allianz

Training Platform

https://secure.reged.com/TrainingPlatform/

Registration Instructions

1. To access Allianz Product Training through RegEd, you'll need to self-register on their website. Please visit the RegEd/IRI Annuities Training Platform to complete this process.
2. Once you are registered with RegEd, your Allianz product training will be available immediately. After you complete the training, Allianz will receive notification of the completed course within one business day.
3. Please note: Not all of our individual fixed annuity product training courses are available on RegEd. If you don't see the individual product training you want to take, you can complete our Fixed Annuity Suite training, or access Business Builder on the Allianz website for a complete list of individual courses.
4. You must complete the training course in its entirety.

Required Product Training

Note: These codes are only for use on the RegEd site.	
Product Code	**Product Name**
MVAV1	Market Value Adjustment (MVA)
COREINCOME7V2	Allianz Core Income 7
ALLIANZ360V2	Allianz 360
RETIREMENTFOUNDATIONADV	Retirement Foundation ADV
ABCANNUITY	Allianz Benefit Control (ABC)
ALLOCATIONCHARGE	Allocation Charge Rider (Supplement)
ALLIANZ222V3	Allianz 222
ACCUMULATIONV3	Allianz Accumulation Advantage Annuity
ALLIANZACCUM7	Allianz Accumulation Advantage Annuity 7
ALLIANZACCUMPLUS	Allianz Accumulation Advantage +
ABCPLUS	Allianz Benefit Control + Annuity Training
222PLUS	Allianz 222 + Annuity Training
222ABCPLUSSUPP	Allianz 222+ and ABC+ Annuity Supplemental Training
ALLIANZACCUM5	Allianz Accumulation Advantage 5 Annuity
AZLACCUMCLASSIC	Allianz Accumulation Advantage Classic Annuity
AZLACCUMCLASSICSUPP	Allianz Accumulation Advantage Classic Annuity Supplemental Training

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

American Equity

Training Platform

https://training.american-equity.com/

Registration Instructions

1. Both American Equity Product-Specific and American Equity Specific Suitability training are required.
2. Log in by using your state license number and last four digits of your SS#.
3. Click on "Training" to view the product training modules under the product you are writing.
4. Click on the "Training Questions" link and complete the questions.
5. The training will need to be completed for each product you write.

American Life

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. Click on "Register Online" Under the box "Producers Get Started."
2. Input your information on the Self Registration Screen (everything with a red asterisk is a mandatory field)
3. Click on "Register"
4. After you register for an account and/or log in to your existing account, the product training can be loaded.
5. There are two ways a training can be loaded:
    a. The carrier has already loaded the training on the account. This can be accessed upon sign-in.
    b. The carrier provides a Product Code (or sometimes referred to as a JIT Code) which can be entered via the "Add Product Code" box.

Required Product Training

Product Code	Product Name
ALM5	American Classic MYGA
ALF10	American Select FIA
AL-MYGIA	American Fusion MYGIA

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

American National

Training Platform

https://www.reged.com/annuities-training-platform/

Required Product Training

Product Code	Product Name
LAD10050	MYG (non-NY), Match MYG, MYG Max
LAD10331	WealthQuest 5 & 7 Diamond Annuity Series Product (non-NY)
LAD10332	Palladium Single Premium Immediate Annuity Product (non-NY)
LAD10333	Strategy Indexed Annuity PLUS 7 & 10 Product (non-NY)
LAD10157	Rate Certainty Annuity
LAD10385	Smart Start Accumulator Series

Americo

Training Platform

https://naic.pinpointglobal.com/Americo/apps/default.aspx

Registration Instructions

1. All agents must use their NPN.
2. All agents are required to complete product-specific training prior to the solicitation or sale of an annuity.
3. Agents are also required to complete state-specific general training, where required.
4. Americo provides agents with a comprehensive solution to meet state-specific annuity training requirements through LIMRA. Americo product-specific training can be completed at no charge to you. LIMRA also provides state-specific general annuity training that you may access at very reasonable rates.
5. Certification for any annuity training done through LIMRA is automatically transmitted to Americo within 48 hours of completion. Click the link above to access the LIMRA training.
6. You will register as a “First Time Visitor” by clicking in the top right corner and follow the instructions to register and complete the required training.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Ameritas

Training Platform

www.LegacyNet.com

Registration Instructions

1. All training for Legacy Exclusive products can be found on our website www.LegacyNet.com. This includes all products for our carriers Ameritas and Americo.
2. For Contracted Agents:
    a. Go to www.LegacyNet.com.
    b. Click on the orange button that says “Insurance Professional Login” in the upper right corner.
    c. From the expanded box click on the hyperlink that says “Contracted? Register with LegacyNet.”
    d. Complete user profile and continue.
    e. Create username and password.
    f. From the “Getting Started” homepage, click on the “Product-Specific Suitability Training” link.
    g. Click on the specific product training.
    h. On Step 1, click on “Click here.”
    i. Read the PDF file thoroughly.
    j. On Step 2, click on “Click here.”
    k. Enter in your information to confirm completion of the product training.
3. For Guests:
    a. Agents may access our Product Trainings by visiting our secure site www.LegacyNet.com and clicking on the “Insurance Professional Login.”
    b. Next, click on “Temporary Product Training Access.”
    c. Enter Guest Access Code – **LEGACY12**
    d. Follow instructions to register using SSN.
    e. Be sure to complete trainings all the way through the confirmation/acknowledgement screen. Once this screen is completed you will receive an email confirming your training is done.

Please note, this is limited to Legacy Exclusive product trainings only and the login created during the temporary access will expire within 24 hours from the time it was created. Once contracted the agent will create an actual login to access the site.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

ASPIDA

Registration Instructions

1. Once the contracting has been submitted, within a couple of hours the agent should receive their email invitation.
2. Once the agent registers on the site they are able to access the product training.
3. The training box is on the landing page of the agent portal. Click the box and complete required Product-Specific Training (PST).
4. Please note, if you go to start an eApp and the product you are looking for is not populating, that means PST is not yet completed for that product.
5. You are not able to take an app unless PST is complete.

Assurity

Training Platform

https://agentcenter.assurity.com/

Registration Instructions

1. Agent will go to link above (they'll need to create an account with their 4-digit agent code with Assurity, email, and last four of SSN so we can match up the training to their name/writing number).
2. Click "Individual Products" on the left-hand side of the screen (large red navigation tab).
3. Click "Annuities."
4. Click "SecurePath MYGA."
5. Scroll down to the bottom.
6. On the right side of the screen, there's a subsection titled "Annuity Suitability/Best Interest Training," click "Start Training."
7. They'll enter their email, first name, and last name and click "Submit & Begin Course."

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Athene, Athene NY

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. If agent does not already have a RegEd login, please register as a new user. If they need assistance with a login you already have, they can call the RegEd Help Desk at 800-334-8322, option 2.
2. PRODUCT TRAINING MUST BE COMPLETED PRIOR TO SOLICITING BUSINESS
3. Once in the RegEd Training Platform:
    a. Click on "Enter Product Code" on the left-hand navigation bar on the Producer Status Screen and enter the Product Codes shown below.
    b. The course will then be available on your Producer Status Screen under "Carrier Specific Product Training."
    c. Access and take the course(s) by clicking on "Go To Requirement."
    d. Once you have finished the Course(s) please send a copy of your completed training certificate(s) to us.

Required Product Training

Product Code	Product Name
Agility710_2018	Athene - Agility 7 & 10 (18ATH_Agility71)
PROBO_2017	Athene - Ascent Pro Bonus (17Athene_PROBO)
PerformanceElite_2015	Athene - Performance Elite (15ATHENE_01PE)
MaxRate_2017	Athene MaxRate Only (17ATHENE_01MR)
MaxRateNY_2017	Athene MaxRateNY Only
PRO710_2017	Athene Ascent Pro 7 & 10 (17Athene_PRO710)
ACTIVATE_24	Activate SPIA
ACCUMAX7_2021	AccuMax 7
AVIATOR510_2026	Athene Aviator

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Axonic

Registration Instructions

1. PST is completed during the agent review in SureLC.
2. Step 4 (Carrier Questions) asks "Which products do you intend to write?"
3. Agent should select ALL products to ensure all PST is completed.
4. Scroll down and at the bottom, click on the product link to review the specific PDF for each one and then mark the attestation box that it has been reviewed.

Clear Spring Life & Annuity Company

Registration Instructions

1. When you request to be contracted with Clear Spring, the product-specific training is included in the contracting forms on SureLC/SuranceBay. Hyperlinks are provided to the agent course material to read.
2. Then click the checkboxes for Product Training under "Carrier Specific Questions" to confirm you have completed the reading. There is no test. This completes all required training with Clear Spring.

Corebridge Advisory

Training Platform

https://learn.questce.com/naicsuitability/

Registration Instructions

1. If you are unable to locate a course or have any technical issues you may contact Quest at (877) 593-3366.
2. Please make sure the agent selects the options below for the following tabs in Quest CE:
    a. Manage Appointments tab – needs to select "Corebridge Financial."
    b. Broker Dealer tab – needs to select "Independent (Unaffiliated)."

Required Product Training

Product Code	Product Name
J5281PA	Power Index Advisory
F5705AD	Assured Edge Advisory
F6533APA	American Pathway Advisory

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Corebridge Financial

Training Platform

https://learn.questce.com/naicsuitability/

Registration Instructions

1. If you are unable to locate a course or have any technical issues you may contact Quest at (877) 593-3366.
2. Please make sure the agent selects the options below for the following tabs in Quest CE:
    a. Manage Appointments tab – needs to select "Corebridge Financial."
    b. Broker Dealer tab – needs to select "Independent (Unaffiliated)."
3. United States Life (Corebridge NY): Best Interest Rule, Reg 187, and Product-Specific Training needs to be completed.

Required Product Training

Product Code	Product Name
F5705AC	Assured Edge Income Achiever
FIXEDALL0321	Fixed and Income (Fixed, MYGA, SPIA, DIA)
F6533FNY	Corebridge Pathway Choice Focus NY & Assured Edge Income Builder NY
I5281CB (.17 version or higher)	Power Protector Series
I5281PNY	Power Index Premier NY & Power Index 5 NY Builder NY

Corebridge Financial MSG

Training Platform

https://learn.questce.com/naicsuitability/

Registration Instructions

1. If you are unable to locate a course or have any technical issues you may contact Quest at (877) 593-3366.
2. Please make sure the agent selects the options below for the following tabs in Quest CE:
    a. Manage Appointments tab – needs to select "Corebridge Financial."
    b. Broker Dealer tab – needs to select "Independent (Unaffiliated)."
3. After Training is completed, please email certificate of completion to IMOBGAlicensing@corebridgefinancial.com

Required Product Training

Product Code	Product Name
I5281LS (.20 version or higher)	Power Select Series

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Delaware Life

Training Platform

www.reged.com/trainingplatform

Registration Instructions

1. OnePortal: One Portal is your one-stop shop for all your Delaware Life distribution needs, including access to Product-Specific Training. Haven't registered for One Portal yet? It takes less than one minute. Click here to create an account now.
2. RegEd: If you are not an active user of the site, you will be required to complete a new registration. Annuity Training: If you have not taken state-required Annuity Training, select the state and the course (#390) from the list and begin.
3. Once you have completed the training, Delaware Life will be automatically notified by RegEd. You do not need to send anything to us. We advise you to keep confirmation of the completed training for your records. You may write business effective the day training is complete.

Required Product Training

Product Code	Product Name
Product-Specific Training	
DLICTI10	Delaware Life - Internal - Target Income
DLMYGA	Delaware Life - MYGA NAIC Training
Limited Products	
DLMYGA	Pinnacle Plus MYGA
DLICPSB10	PrimeStart Bonus 10
DLRS7N	Retirement Stages Select
DLICTG10	Target Growth 10
DLICTP10	True Path Income
National Products	
DLICMG10	Momentum Growth
DLICMP10	Momentum Growth Plus
DLICDI10	DualTrack Income

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

EquiTrust

Training Platform

https://agents.equitrust.com/sales-tools/licensing-training/

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. Click on "Click Here to Begin EquiTrust Product Training."
   https://agents.equitrust.com/sales-tools/licensing-training/
   a. Product Training must be completed before soliciting EquiTrust annuity business.
   b. Annuity applications received without completed Product Training will not be accepted.
   c. If applying for agent contract for annuity products, you must complete Product Training before appointment is final.
   d. You may view your training history upon full login to the website (agent number and password required).
2. EquiTrust Annuity Product Training is supported by RegEd.
   https://www.reged.com/annuities-training-platform/
   a. Click Here to view the RegEd "User Guide – Annuity Training Platform."
   b. For RegEd Technical Support, call 1-800-334-8322, Option 2.
   c. Upon RegEd login, if you do not see "EquiTrust Annuity Product Training," use access code: **EquiTrust**

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Farmers Life Insurance Company

Registration Instructions

1. When you request to be contracted with Farmers, the product-specific training is included in the contracting forms on SureLC/SuranceBay.
2. Hyperlinks are provided to the agent course material to read.
3. All four links must be clicked.
4. Then click the checkboxes to confirm you have completed all training with Farmers.

Fidelity & Guaranty Life

Training Platform

https://training.fglife.com/

Registration Instructions

1. Go to link above.
2. Select the type of agent you are and enter requested information. Select course(s) of product you are selling.
3. Downloading the PDF versions will not give you credit for completion. You must complete the information via the link.

GCU

Training Platform

https://us12.campaign-archive.com/?u=8c492c1afd2a5961b5398fb25&id=e5eece3961

Required Product Training

Product Code	Product Name
GCU1892!	Aquila X FIA

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Global Atlantic (Forethought)

Training Platform

https://secure.reged.com/TrainingPlatform

Registration Instructions

Financial professionals who previously completed NAIC product-specific training for SecureFore must complete the updated training for SecureFore II. Updated training is now available. (Course name: SecureFore II, Product code: SecureFore2) Prior SecureFore training does not satisfy this requirement.

1. Visit the RegEd training platform and follow the steps to register. Make sure you indicate the state(s) you'll be selling annuities in. If you are already registered, log in and get started.
2. Once you're logged in, scroll to the Carrier-Specific Product Training section.
3. Input the correct product code for the training you want to take. Consult the chart below to find the course name and product code for your training.
4. Click "Proceed" to start. The presentation should begin.
5. Once complete, pass the knowledge check and print out or save your certificate.

Required Product Training

Product Code	Product Name	Course Name
ForeIncome25	ForeIncome II	ForeIncome25
INC150-25	Income 150+ SE	INC150-25
ForeAccum24	ForeAccumulation II	24Forethought_2
ForeCertain	ForeCertain	16Forethought11
FTFCare	ForeCare	13Forethought_5
SecureForeAll	SecureFore	16Forethought_10
SecureFore2	SecureFore II	SecureFore II
ForeLifetime	ForeLifetime Income	ForeLifetime

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Guaranty Income Life Insurance (GILICO)

Training Platform

https://www.gilico.com/pre-sales-documents/?password=core19

https://secure.reged.com/TrainingPlatform/

Registration Instructions

1. Annuity Suitability: See the "State Annuity Suitability Training Requirement List" at carrier link for your state's training requirements. Must be done prior to solicitation.
2. You can access our product training through the RegEd website. Each training module has a short quiz. The quizzes are entitled The WealthChoice Annuity and The Guaranty Rate Lock Annuity.
3. Once you are on the RegEd website, you will need to create an account, or sign in using your email address and password if you already have one. Once directed, click on the bar code to the left side, and enter the product codes.

Required Product Training

Product Code	Product Name
WCA19	WealthChoice FIA
GRL20	Guaranty Rate Lock MYGA
GPath25	Guidepath

Heartland National

Registration Instructions

1. When you request to be contracted with Heartland National, the product-specific training is included in the contracting process on the carrier website.
2. A 3-minute video is provided with the agent course material to watch. There is no test. This completes all required training with Heartland National.
3. As of October 2025, FIA is available. If contracted BEFORE, PST for FIA will need to be taken on the agent portal by watching an FIA video. If contracted after October 2025, FIA training is included in the PST at the time of contracting.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Ibexis Life & Annuity

Training Platform

https://successce.com/ibexis/

Registration Instructions

1. Go to SuccessCE link. Click on the red button that reads "Course Catalog."
2. The FIA Plus, MYGA Plus and WealthDefender Product Training courses will populate. Select which course you would like to complete.
3. In the powder blue bar, on the right, click on "Add to Cart" (You DO NOT need to Select a State).
4. Click on the orange button that reads "View Cart."
5. At the top of the page, you need to "Log In" OR "Create Account." If you forgot your password, you could easily reset it here as well.
6. Once you logged in or established an account, click the green button that reads "Complete Your Order."
7. In the green bar, click on "Click here to access your new course!" Now you are ready to take the course.
8. The course is approximately 28 slides for FIA Plus, 16 slides for MYGA Plus and 24 slides for WealthDefender for you to go through. To advance to the next slide, simply click on the blue arrow on the bottom right.
9. Once you have reviewed all the slides, click the "Submit" button on the top right corner.
10. Now you will be able to get your Certificate of Completion. Please print or save to PDF a copy of your certificate for future reference.

Integrity Life

Training Platform

https://home.kaplanlearn.com/portal/WSFG

Self-Registration:

1. You will need to self-register and enroll in a course. Go to https://home.kaplanlearn.com/portal/WSFG. Enter Portal Code **WSFG** and log in. Select carrier product training.
2. Search for name of product training. Select the correct training and click enroll now.
3. At the welcome screen, either sign in to Kaplan if you have an account or create a new account
4. A screen will come up with several paragraphs of text followed by blanks in which to key your contact information. You will need your **National Producer Number (NPN)** to do this. (If you don't know your NPN there is a link in the second paragraph labeled **"Click Here"** that will take you to NIPR.com where you can search for your NPN.)

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Integrity Life *(continued)*

5. After you have your NPN, complete all fields with an asterisk (*), including creating a username and password. Click on **"Create Account."** This will immediately log you into the site.
6. Click on "Proceed to Check Out." Proceed through the Order Confirmation screen that provides a billing and order summary (this is an online course, so there is no charge and no shipping is required). Select "Submit Order."
7. Once the order is submitted, you will receive two emails – a notification that you have been assigned to the product training, and an order confirmation.
8. Proceed through the Confirmation Number screen by selecting Portal Home.

Complete Product Training:

1. Around the middle of the screen on the home page, you will see a Product Training box. Click on the green tab "Already Enrolled? LAUNCH Course."
2. You will see the list of courses that pertain to the lines of business we have set up for you or that you ordered through the Self Registration. Click "Annuity Product Information."
3. Click "Course Name." The training materials will come up. Review them carefully then close the window. Click "Course Home."
4. In the "Review Test" section, click "Take." Next click "Agree," then "Continue," then "I Agree."
5. Print a certificate if you like, and then click "Course Home." A screen will come up with your results. There is no need to send us the certificate, it will feed them electronically.
6. To complete additional courses, click "Portal Home" in the left margin. On the home page, in the "Product Training" section, click on "Already Enrolled? LAUNCH Course."

Lafayette Life

Registration Instructions

1. Visit the Kaplan link https://home.kaplanlearn.com/portal/wsfg/login
2. Create New Account.
3. Once logged in hit "Explore Catalog" on the left side with the shopping cart.
4. Click "Carrier Product Training."
5. Find the course titled "Lafayette Life Annuity Product training" and hit "Enroll Now."
6. Click "Yes, Confirm Enrollment."
7. To access the course, go to the "My Learning" page and click "Launch."

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Lafayette Life *(continued)*

If you need to complete 4-hour Annuity Suitability/Best Interest training these courses can be found by looking up the specific state from the "Explore Catalog" page.

Legacy (Americo & Ameritas)

Registration Instructions

1. For Appointed Agents:
    a. Growth Commander (Growth Commander login required)
2. For Non-Appointed Agents:
    a. Training Access Code: **LEGACY12**, once in, sign up for temporary access to complete product training.
    b. Growth Commander: Training Access Code: Exclusive, once in, sign up for temporary access to complete product training.

Liberty Bankers Insurance Group (Capitol Life)

Training Platform

https://www.lbig.com

Registration Instructions

1. Go to the link above. Once there, press blue button labeled "myLBIG Portal." Click on this, scroll down to "Agents>Annuity." This will take you to the Agent Portal.
2. On the Agent Portal landing page, click "Agent Login" located in the purple bar.
3. In the email address box, enter the generic login annuity.advisor@lbig.com
4. In the Password box, enter **leavingalegacy**. Make sure the password is all lower-case letters.
5. You will now be logged into the "Agent Portal." At the top of the page, click on the "Training" option.
6. There will now be an "Annuity Product Training Course" box displayed under the "e-Learning Header." Click on this box.
7. A new page will open titled "ANNUITY PRODUCT TRAINING COURSE." Click on the "Launch" button at the bottom of the page. Under the Firm/Broker Dealer Affiliation, please have agent put the word "Other" in the field to move forward.

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Liberty Bankers Insurance Group (Capitol Life) *(continued)*

8. This will open a new browser window where you will be taken through a series of slides you are required to read to complete the training. Please follow the instructions provided below.

The training session consists of multiple pages, and it should take about 30 minutes to complete. Simply read the information on each screen; and click "Next Page" when you are done reading. **Do not click the "Back" button on your browser at any time during this training. Doing so will invalidate the training.**

When you reach the end, the final page is a "Training Registration" page. Please complete all the fields on this page to ensure that you are credited with completing the training. Once you have entered this information, press the "Click Here to Complete Training" button.

When you click this button, you will be taken to the "Thank You – Your Training is Complete" page. Please make a note of your Completion Certification number for future reference. We will NOT send you any notice of completion, so if you want a personal record for your file, please click on the "Print this Page" button for written proof that you have completed the training. You do not need to send this to Liberty Bankers Life. It is for your records only. While you are logged in, please feel free to look around the portal, where you can view product information, download forms, complete illustrations, etc.

If you have any questions about the training or any of the information provided, please contact the Liberty Bankers Insurance Group Annuity Marketing Department at 800-274-4829.

Lincoln Financial Group

Training Platform

http://naic.pinpointglobal.com/LincolnFinancial/Apps/default.aspx

Registration Instructions

1. Training is through LIMRA.
2. Click on the link listed above. Register on the website.
3. Note: If you have registered before, the username will be your National Producer Number (NPN). This can be found by utilizing the "Forgot Credentials" feature within the main sign-in page.
4. For the Lincoln Product Training, Click on "My Product Training" tab.
5. For State Specific Training, Click on "My State Specific Training" tab.
6. Forgot Your Credentials? Call LIMRA Web Support 1-888-577-5522 or select "Forgot Credentials" on the main sign-in page.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

MassMutual Ascend

Training Platform

https://naic.pinpointglobal.com/MMA/Apps/default.aspx

Registration Instructions

1. Go to link. Once there, press "Click here to register" button to get started.
2. Register with all of your information and create your password.
3. Indicate your company appointment by selecting MassMutual Ascend.
4. Click on the "Select Firm or Broker/Dealer" button to confirm your selection.
5. Make sure your company appointment appears in the "Current Selection" box.
6. Under "My Training Status" you will select "View My Product Training" under the "Company Specific Product Training" heading.
7. Please note "Overview Training" is a prerequisite to any product-specific training; therefore, you must complete the "Overview Training" before any particular product training will be available for access.

Mutual of Omaha

Training Platform

https://www.mutualofomaha.com

Registration Instructions

1. Agent must have a writing number and access to the carrier website to complete product training. Agents should click "Sign In" in the top right corner of Mutual of Omaha's website.
2. After clicking "Sign In," the agent should click "Sales Professional Access" located under "Other Site Logins."
3. How to locate product training on carrier website: Once logged in, go to the "Training & Compliance" tab. In this tab, there is a PowerPoint the agent can open to view the training. Then there is a link below it for the Certificate and Acknowledgment form that the agent needs to fill out and sign, including their writing number, and then email or fax it in to the carrier.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Nassau

Training Platform

https://salesnet.nfg.com/nassau-training-requirements.html

https://naic.pinpointglobal.com/nassaure/apps/default.aspx

Registration Instructions

1. Prior to the solicitation of Annuity New Business all Nassau producers are required to complete all state and product-specific training. Please use the carrier link above to access training.
2. The Index Account Training is also required and can be completed using the LIMRA link above.

National Life Group

Training Platform

https://www.nationallife.com/agent/training/product-training/overview

Registration Instructions

1. Annuity product training must be completed on the carrier website.
2. Agents must have an active writing number before they can access the carrier website for training.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

National Western Life

Training Platform

https://learn.questce.com/naicsuitability/

Registration Instructions

1. Training for these products is on Quest CE: NWL Ultra Value, NWL Ultra Classic, NWL Ultra Future, NWL Impact 7, NWL Impact 10, NWL Impact 7S, NWLProtector One, NWL SPIA.
2. Go to link. After clicking "Register," you will come to a page to enter your personal information into the required fields.
3. NOTE: If you are not affiliated with a broker dealer, you will NOT have a CRD number. You can simply enter "000" in this field and continue. If you are not affiliated with a business or company, enter N/A.
4. When finished, click "Register" in the lower right corner. If you have already registered through Quest CE, click on "Manage Appointments" on the left side menu. You will then automatically be taken to "Step 2."
5. When you see the welcome message with your name, your profile has been created. Read the instructions then click "Continue to Step 1" to complete the 3-step process.
6. On the next page, you will need to select the option for "NAIC Requirement Only." You are not able to receive state insurance CE credit for product-specific courses.
7. Select "Skip Step 1" to access the National Western Life Annuity Product-Specific Training. Then proceed to "Step 2."
8. In the drop-down box, locate and select "Independent (unaffiliated)" as the Broker Dealer you are appointed with. If you ARE associated with a Broker Dealer, select your Broker Dealer from the drop-down box. Select "National Western Life Insurance Company" as your Carrier from the multiple pick box options. Click "Continue" to proceed to Step 3.
9. Select "National Western Life Product Training Course" and click on "Continue."
10. On the next page you will need to set up security questions. Once entered, click "Continue."
11. Your registration process is now complete. You will now be taken directly to your Student Homepage.
12. On your Student Homepage under "NAIC Suitability Training (Product-Specific)," click on "Start" to be taken to course. The estimated completion time is 30 minutes.
13. Once training is complete, you will need to click on the green button titled "Start Exam." You will then click "YES" to attest to having completed the training. Only after this step is done will you receive credit for training.

QUEST CE Support Team: support@questce.com, (877) 593-3366

*Please be sure to complete the one question exam at the end of the training in order to be considered compliant with the NWL Product-Specific Training. Save certificate for your files.

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

National Western Life *(continued)*

Training Platform

https://secure.reged.com/industrytraining

Required Product Training

NWL product training courses currently available on RegEd.

JIT Product Code	Product Name
nwlchoiceopt	NWL ChoiceOptimizer
nwldynamic	NWL Dynamic Series
nwlsolutions	NWL Lifetime Returns Solutions
nwlspia	NWL Single Premium Immediate Annuity (SPIA)
nwlprotector	NWL Protector One
nwlcapital	Capital Solutions
nwlimpact	Impact Series
nwlnewfrontiers	New Frontiers
nwlultra	Ultra Series

Registration Instructions

1. Go to RegEd link. Existing users, log in using your current credentials. New users, select “Register Online” on the right under “Producers Get Started” and complete the registration form.
2. Access Product Training: Upon log in, the Producer Status page displays all currently assigned and ordered carrier-specific product training. Assigned product training courses are also accessible from the left frame menu, grouped by Carrier name.
3. Enter NWL Product Code: See list above. The product code can be entered in the “Add Product Code” section on the Producer Status page, or by selecting “Enter Product Code” on the left-side menu and entering the code on that page. Select “Submit.”
4. Complete Product-Specific Training: Select a course from the Producer Status page, then select “Proceed” to begin the course.
5. Use the buttons in the bottom middle of the page to navigate through the course. There is an X button on the top right to leave the course and return at a later date.
6. NWL course completions are reported to NWL automatically. You may print or save a copy of your certificate for your records.
7. Optional Additional Features - State Annuity Suitability Training: Users can gain access to RegEd’s annuities suitability courses designed to meet state training requirements. The user can order insurance CE credit(s) with

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

the courses. NWL is automatically notified of annuity suitability courses completed on RegEd's platform. If you take a course with another vendor, you will need to provide a copy of your course completion to NWL.

8. Select "State Suitability Training" from the left menu. Select "Proceed" to continue to the My Courses page.
9. Click on "Select New Courses and CE Credit" to order state annuity suitability training courses.
10. Select whether you want to order CE with your course and then select "Proceed." The next page displays state specific CE information. Review the information, scroll to the bottom and select "Proceed."
11. CE credit will be ordered with the appropriate Annuity course for each state the user has entered on the Producer Page through "Manage My State Suitability Requirements." Review and confirm the information on the page, then select "Submit Your Order." The user is then required to enter credit card information to pay any applicable fees. The user can then complete the course order by selecting "Submit Your Order" at the bottom of the page. The user is returned to the My Courses page, and the new course is available to begin via the "Go To Course" link.

Nationwide (Annexus)

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. All financial professionals must complete Nationwide New Heights Select product training.
2. Financial professionals selling Nationwide New Heights Select in a jurisdiction that has adopted the NAIC suitability standards must also complete the general state suitability training for annuities.
3. RegEd Product Code: **NewHeightsSelect**
4. Registration (if not already registered). Registration is required to access the training on the RegEd Platform.
5. Go to RegEd link. In the "Producers Get Started" box on the right-hand side, click "Register Online."
6. Fill out the registration form.
7. You will need to provide your National Producer Number (NPN); if you are unsure of your NPN, click on Find NPN.
8. Once the registration information is complete and you have acknowledged the Terms of Service, click "Register."
9. Indicate the state(s) where you sell or will be selling annuities, including your resident state. When registration is complete, you'll be provided with detailed instructions on how to fulfill the necessary training. You can also find a summary of your assigned training under "Producer Status" on the main menu.

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Nationwide New Heights Select product training (NAIC product training)
If you complete product training after being contracted with Nationwide:

1. To view the assigned training, select "Nationwide Annuity Product Training" from the left-hand navigation bar.
2. Select the applicable "Nationwide New Heights Select" course, click "Proceed" and complete the course.

If you complete product training before being contracted with Nationwide:

1. Select "Enter Product Code" from the left-hand navigation bar.
2. Enter "**NewHeightsSelectR**" for the retraining code or "**NewHeightsSelect**" for the full training product code and click "Submit." Remember if you have not previously trained on New Heights you will need to complete the full training.
3. Your course should be visible on the left-hand navigation bar or the "Producer Status" screen. Access and complete the course.

State Suitability Training (may be used to earn continuing education credits, depending on state approval)
States that require this training are: AL, AK, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, ME, MD, MI, MN, MS, MO, MT, NE, NH, NJ, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, WA, WV, WI, WY.

Nationwide

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. Registration is required to access the training on the RegEd Platform.
2. When registration is complete, you'll be provided with detailed instructions on how to fulfill your necessary training. You can also find a summary of your assigned training under "Producer Status" on your main menu.

Product-Specific Training: There are two ways to begin your product-specific courses.
Assigned courses:

1. To view assigned training, select "Nationwide Annuity Product Training" from the left-hand navigation bar.
2. Select the desired course and click "Proceed."

Carrier-provided code:

1. If you have a carrier-provided product training code, select "Enter Product Code" from the left-hand navigation bar. The code is the product name, all one word in lowercase.
2. Enter your code and click "Submit." Your course should be visible on the left-hand navigation bar or the "Producer Status" screen.

Required Product Training

Product Code	Product Name
incomepromiseselect	Income Promise Select Solution SPIA
securegrowth	Secure Growth MYGA

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Nationwide PEAK

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. Product-Specific Training is through RegEd.
2. Product code for training is **peak10**

North American

Training Platform

https://secure.reged.com/TrainingPlatform/

Registration Instructions

1. Register or log in. Once fully logged in, you will see a menu on the lower right of the screen which could include several companies. Look for and click on the "Enter Product Code" button on the upper left side of the screen and, one by one, enter the product codes shown below. If you need assistance with a RegEd login you already have, please call the RegEd Help Desk at 800-334-8322, option 2 for assistance.
2. Once in RegEd, you may see North American listed as an affiliated company under which you can review and/or complete annuity product training. If North American is not yet listed, you can still complete the product training by entering the Course IDs.

Required Product Training

Product Code	Product Name
25SFGNAC_01	NAC Guaranteed Allocation (fixed index annuity)
23SFGNAC_02	NAC Control. X (fixed index annuity)
22SFGNAC_02	Income Pay Pro (fixed index annuity)
22SFGNAC_01	NAC BenefitSolutions (fixed index annuity)
21SFGNAC_02	NAC Guarantee Plus (multi-year guarantee annuity)
20SFGNAC_02	Performance Choice (fixed index annuity)
20SFGNAC_01	NAC VersaChoice (fixed index annuity)
15SFGNAC_01	North American Charter Plus (fixed index annuity)
15SFGNAC_18	North American Income (single premium immediate annuity)

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Oceanview Life & Annuity Company

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. Product training can be completed in either SureLC or RegEd. See RegEd link and product codes. Also to mention, the OV_FIA training now covers both the Harbourview FIA and CapLock FIA product training.
2. If an agent was appointed and completed FIA training prior to the launch of CapLock on December 19th, 2025, then they will be grandfathered in and will not be required to complete additional product training.

Required Product Training

Product Code	Product Name
OV_FIA	Harbourview FIA
OV_MYGA	Harbourview MYGA
OV_MYGA + OV_MYGASUPP	Sky Harbourview MYGA
OV_ALL	Full Product Suite

OneAmerica Financial

Training Platform

https://naic.pinpointglobal.com/OneAmerica/apps/default.aspx

Registration Instructions

1. The updated Asset Care product will require new product-specific training. OneAmerica Product-Specific Training will only be required for today's equivalent of Asset Care II/III.

Oxford Life

Registration Instructions

1. Oxford does not have PST training.
2. They have one training course that agents complete at the time of contracting that covers all products.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Pacific Life

Training Platform

https://www.reged.com/annuities-training-platform/

Registration Instructions

1. PL Product Code: **PACLIFEPA**

Required Product Training

Product Code	Product Name
F27082-21D	Fixed Annuity
I27082-23A	Fixed Index Annuity

Prosperity Life

Training Platform

www.reged.com/annuities-training-platform/

Registration Instructions

1. Go to RegEd link.
2. Click on “Log in” or click “Register online” under “Producers Get Started.”
3. Enter the Product Code exactly as shown below in the Product Code field under “Add Product Code”

   PathPro Series – Product code: ‘**pathproseries’**

   PathWay Series Product**–** Code **‘pathwayseries’**
4. Training will appear under “Prosperity Product Training.”
5. Click on “Go To Requirement” to begin training.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Protective

Training Platform

https://learn.questce.com/naicsuitability

https://secure.reged.com/TrainingPlatform

Registration Instructions

There are TWO options to take the PST:

1. You will need to go to Quest CE link to complete the product training.
    a. If you are a returning user, you will log in with your email address and password and then click "Add Product-Specific" from the menu on the left.
    b. If you are a new user you will have to click "Register," enter the required fields and click register. Review the instructions and click continue to step 1. Click "NAIC Requirement" in the lower left corner. Click yes on the pop-up screen. Unless you still need state specific training, you can click "Skip Step 1" to advance to course product training.
2. Go to RegEd link.
    a. In upper right, log in using your email address and password you previously set.
    b. If this is your first visit to the site, click "Register Online" in center right in the "Producers Get Started Section" and follow system prompts.
    c. To add applicable product training courses, click "Enter Product Code" in left menu bar.
    d. Enter the code that corresponds to the product of interest.
3. Your courses appear under "Carrier-Specific Product Training" on your Producer Status Screen.
4. Click "Go To Requirement" next to course of interest to open course.
5. Review information and use arrows at bottom of screen, advance through material. Please note there is no audio in these presentations. You can click the "Notes" button for additional details on each page.
6. At the end of the training, click "Attest," then Click "A – Yes," and continue.
7. Survey is optional. Click "Submit" at bottom of screen to finish.
8. Your Producer Status screen will now indicate "Completed" and your completion data will be automatically transmitted to Protective Life.

Required Product Training

Product Code	Product Name
FIAPIB	Protective Income Builder Indexed Annuity
FIANY	Protective Indexed Annuity NY
PROSPIA	Protective ProPayer Income Immediate Annuity
PSS	Protective Secure Saver Fixed Annuity
FIAPAB2	Asset Builder II - 10 Year
PGIA	Guaranteed Income Index Annuity

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Prudential

Training Platform

http://www.annuities.prudential.com/investor/producttraining

Registration Instructions

1. Prudential Annuities product training can be completed through RegEd.
2. A copy of the vendor certificate for completed training is a pre-solicitation good order requirement.
3. Please visit link above to access the training.
4. Product Code: **PrudentialIMO**

Reliance Standard

Training Platform

https://secure.reged.com/TrainingPlatform/login.html

Registration Instructions

Product-Specific Training and Suitability Training Requirement Information

1. In 2010, the NAIC adopted a new, enhanced "Suitability in Annuity Transactions Model Regulation." While the new Model Regulation contains many of the same requirements as the previous suitability regulations, there are three significant changes:
    a. Carriers are required to pre-screen all annuity applications for suitability before issuing a contract. RSL began pre-screening applications in 2009 and will continue to do so.
    b. Producers are required to complete a one-time 4-hour training course approved by the department of insurance.
    c. Producers are required to complete carrier-provided product-specific training before recommending a carrier's products to a consumer.
2. Both the 4-hour training course requirement and the product-specific training course requirement can be satisfied by visiting the link above.

Required Product Training

Product Code	Product Name
RSL_PSTCOURSE_01	Eleos, Apollo, Keystone
RSLI_PST_02	Reliance Guarantee
RSLI_PST_03	Reliance Accumulator

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Royal Neighbors

Training Platform

https://royalneighbors.learn.trakstar.com/PublicCoursePage.aspx?c=5089649829621

Registration Instructions

1. Product Training can be completed through the link above.

Sagicor

Training Platform

Appointed Agents https://client.sagicor.com/#/login

Non-Appointed Agents https://client.sagicor.com/#/annuity-product-training

---

Securian Financial

Training Platform

https://learn.questce.com/naicsuitability/

https://learn.questce.com/securian

Registration Instructions

Advisors who wish to sell annuities in states that have adopted the 2010 revisions to the NAIC Suitability in Annuity Transactions Model Regulation must complete two training requirements (Product-specific training provided by insurance carriers, and a one-time, four-hour CE training course). Certain product changes may require further training.

1. Complete Securian's product-specific training (through Quest CE) by the state's effective date for any products you wish to sell. https://learn.questce.com/naicsuitability/
2. Complete your four-hour CE training course. Most advisors will use an online CE provider and track this as part of their usual insurance continuing education process. Typically, advisors have six months to complete this requirement. Advisors wishing to become licensed on or after the regulation's effective date must complete the CE training prior to selling an annuity. This deadline may vary by state.
3. Notify Securian of your CE course completion. Please fax proof of the training completion to Securian's Licensing team: Licensing fax: 1-651-665-7256

For Securian Product Training and MyPath product please access via this link: https://learn.questce.com/securian
Please note that an agent does not need a writing number to complete product training.

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

SILAC

Training Platform

www.silacins.com/agent/training

Product Codes
SIL_Denali2026
SSavings
SSElite
Evolve2025
Teton2025
Vega

Symetra Life

Training Platform

www.symetra.com/training

Registration Instructions

1. Product training can be completed by visiting link above and registering through RegEd or Kaplan (must choose Kaplan if not yet appointed).

Required Product Training

Product Code	Product Name
SYAADVANTAGE	Advantage Income Immediate Annuity
SYAFREEDOM	Symetra Freedom Income Annuity
SYASELECTPROMAX	Select Pro and Select Max
SYAEDGEELITEV2	Edge Elite Enhanced Fixed Indexed Annuity Suitability and Product Training
INCOMEEDGEPLUS	Income Edge Plus Fixed Indexed Annuity
SYASTRIDE	Stride
FSNYFREEDOM	NY Freedom Income Annuity
FSNYADVANTAGE	NY Advantage Income Immediate Annuity
FSNYSELECTPRO	NY Select Pro

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

Talcott Financial Group

Registration Instructions

1. When you request to be contracted with Talcott, the product-specific training is included in the contracting forms on SureLC/SuranceBay.
2. Hyperlinks are provided to the agent course material to read.
3. All four links must be clicked.
4. Then click the checkboxes to confirm you have completed all training with Talcott.

The Standard

Training Platform

https://www.standard.com/brokers-advisors/annuities

https://www.reged.com/annuities-training-platform/

Registration Instructions

You will need to complete our NAIC product-specific training prior to soliciting business in all states. We have partnered with RegEd for our annuity product training. Follow the instructions to locate and complete your training.

Locate your product training:

1. Start at https://www.standard.com/brokers-advisors/annuities
2. Select not affiliated with a distributor or distributor not listed.
3. Choose Complete NAIC Product Training and follow the instructions to continue to RegEd. Make note of your just-in-time code we provide in the pop-up text. You will need to use this code on the RegEd website to access your training. Just-In-Time code: **SIC-SIC**

Log in or register with RegEd If you are new to RegEd:

1. Once you are on the RegEd website, select Register online.
2. Complete the registration form.

If you are already registered with RegEd:

1. Log in with your User ID and password.

Continued on next page...

ALL CORRECT state required & carrier specific product training MUST be completed prior to writing annuity business, including REG187 for NY. Trainings can be updated any time at the state level or by carriers. Please ensure training is current.

The Standard *(continued)*

Complete The Standard's product training:

1. Once you are logged in to RegEd, you will be on the "Producer Status" page.
2. Select Enter Product Code.
3. Enter the just-in-time code we provided to you when leaving The Standard's website and choose the "Submit" button.
4. After entering your code, you will return to the "Producer Status" page.
5. Locate the training course on this page under "Carrier-Specific Product Training" and select "Go To Requirement."
6. The training presentation will begin. Use the "Next" button at the bottom of each slide to proceed. Complete the training module and read the disclosures.
7. After the training, you will be on the "Attestation" page. Choose the "Attest" button.
8. You will move to the "Acknowledgment" page. Complete your acknowledgment by answering the "A – Yes" button and then "Continue."
9. Your "Course Completion Record" will display. Print a copy for your records. RegEd will electronically notify The Standard of your training.

If you have any questions about The Standard's annuity product training, contact The Standard's Sales Support at annserv@standard.com.